



FOSTER△PC

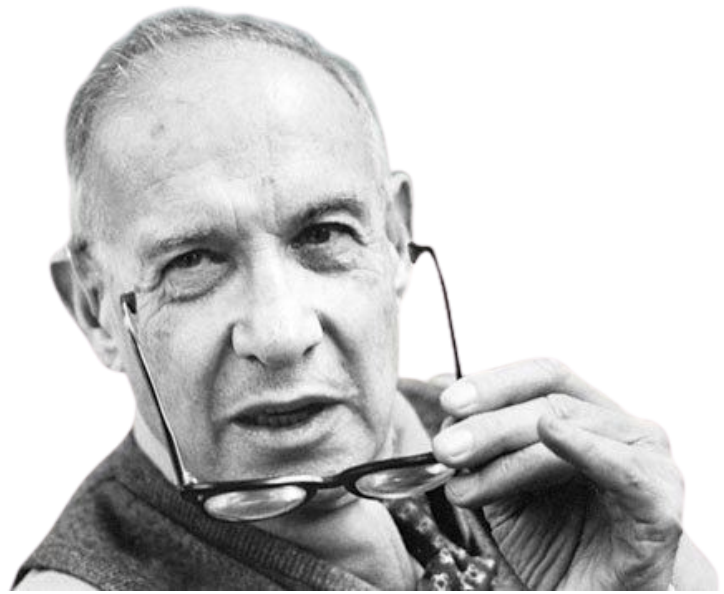
FOSTER APC

Business Profile

20
23

**"The best
way to
predict the
future, is
to create
it."**

Peter Drucker



A Message From **Director**

We are quick to work in tune with the newest trends in industrial & construction markets and aim to provide highest quality products & Services to our valuable clients. We also strive to give the best work environment to our employees and keep our working facilities and processes environment-friendly.

Mujtaba Nawaz

Director - Foster APC





TABLE OF CONTENTS



07	About Us
08	Business Excellence
09	Business Excellence
10	Quality Policy
11	Health & Safety Policy
12	Our Portfolio
15	Project Management
16	Material Supply
18	Design Consultancy
20	Air & Acoustics
22	Procurement Consultancy
23	Facility Management
24	Testing & Commissioning
26	Our Projects
28	Our References



ABOUT US

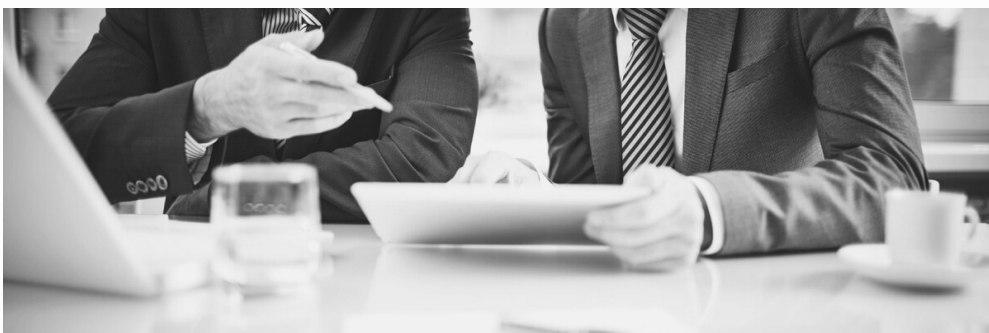
An Advance Multifaceted Contracting Company Capturing the Needs of the Moment

Foster is a Construction and Trading Company established in Baku, Azerbaijan. We provide general contracting, Supply chain management, Project management and in-house design/build services to deliver a first-class experience for our clients across Building, Roads and O&G markets.

We are a dependable partner for our clients

Quality of work and expertise in complex, sensitive environments truly set Foster apart from others. Throughout various project engagement models i.e. General Contracting, Construction Management & procurement we have left our trademark trail of successful, within-budget, and timely deliveries with all of our clients.

We are committed to building a sustainable future by fostering a collaborative spirit that creates exceptional experiences, balanced relationships, and community built environment.



BUSINESS EXCELLENCE

Vision: To be a respected, leading regional infrastructure contractor & commercial chain & Logistics Service provider and pursue investment opportunities in core business.

Mission: To form partnerships resulting in innovative, cost-effective and quality construction and providing optimized commercial chain & logistics services, exceeding our client's expectations in safe environment.

Values: At Foster, we have maintained our reputation as a trusted, highly-skilled and reliable partner in serving our clients.

- We are open, honest, and reliable in everything we do seeking to achieve the highest levels of professionalism with our clients and with each other.
- We trust our employees and encourage them in leadership, initiative & innovation, eradicate failure, and ensure accountability within the scope of their role.
- We share our experiences, to enhance knowledge, & to encourage ideas, greater communication and interaction.
- We treat all people inside and outside the organization with dignity and respect.
- We maintain a strong affinity between us and our community as well as care for the well-being of our employees and their families.
- Recognize that our greatest asset is our people by providing them with opportunities and support to help them reach their full potential, fostering personal responsibility in the process.





PARTNERSHIPS

Today, change is everywhere. Our Client's markets are evolving rapidly in response to volatile raw material prices and new manufacturing trends. Sustainability is often the spur, driving demand for better, cleaner and more-efficient products and ways of doing things.

For companies that can see potential in these challenges, this is a good time to be in business, Foster has sought to adapt quickly and joined hands with multiple market leading organizations to cater to our customer needs and requirements.



Dolmen Development offers full development services working on Commercial, Residential, Governmental, Healthcare, mix-use projects & renovation. They also offer services of branding & facility management. Their relationships with brands allows them to provide solutions for end-users to build a core team that can manage, execute and Operate.



Seagull is regarded as the leading sheet metal engineering specialist, manufacturing all types of metal ducting in rectangular and round shape, Sound attenuators, Acoustic doors, Fire rated ductwork, Fire rated sound attenuators Duct flange system and other ancillaries for duct systems.



XTHRA comes adding value to the efforts and dedication of professionals from various segments of the tyre industry, international trade, logistics, process engineering, chemistry, having worked over the years on behalf of globally recognized brands, who joined through the development of a project, tyres, completing 16 years in 2023.

QUALITY POLICY

Foster has established a reputation for quality, offering clearly superior products and services to its customers. Every staff member has the responsibility to ensure that the intentions of this policy statement are understood, applied, and maintained within their activity area. To maintain high standards, FOSTER has made the following commitment:

- Implementation of ISO 9001:2015 to develop and maintain the processes needed to produce the consistent standard of quality
- To deliver services following the specifications and requirements of our clients.
- To promote the continuous improvement of the Quality Management System through visible leadership, commitment, and the implementation of lessons learned.
- A commitment that every employee constantly aims to improve the overall quality of Company services
- To communicate the quality management policy to all stakeholders.
- To document and measure quality objectives and targets by conducting internal audits and management review.

In line with its tradition of pursuing excellence through quality enhancement, Foster has been continuously improving technology, applications and solutions. Through its technology and innovation network, it not only seeks to fulfil the ambitions of its customers, but also to add value to their customers' business.





HSE POLICY

Foster is committed to operate facilities safely and responsibly, continuously improving programs to promote safety and minimize employee and contractor injuries and illnesses.

Foster pursues this goal of injury and illness prevention through a robust implementation of a world-class safety and health programs. In this regard, FOSTER has made the following commitment:

- To have work-related injuries and illnesses free Project and safe protection of the environment and the property
- To provide adequate control of the health and safety risks arising from our work activities.
- To provide adequate information, instruction and supervision for the activities.
- To Ensure that all HSE and environmental rules and regulations are met.
- Ensure proper Health & Safety management system that drives continual review and improvement.
- To achieve pollution prevention, resource conservation, environmental sustainability.
- For the improvement of HSE performance continuously, setting and meeting high HSE performance goals and Core Values.

FOSTER APC Management is firmly committed to this policy enabling all work activities to be carried out safely. The commitment provides the strong foundation for a safe workplace, operational excellence, and long-term business success.



OUR PORTFOLIO

Our services include management of all processes of project with the use of advanced technical solutions in planning, materials supply and installation.

Our services take you from collaborative planning sessions through move-in day. It all starts with listening to your goals, needs, and objectives. We then tailor our services to match whatever is necessary to deliver what matters to you.

01

PROJECT MANAGEMENT

Delivering projects from inception to handover, our team can step in at all stages of the project lifecycle. Client side project management is our core focus.

02

MATERIAL SUPPLY

We affiliate ourselves with only the best manufacturers who constantly seek proven performance, excellent warranties, and awareness of our industry and its future.

03

DESIGN CONSULTANCY

Our innovative team starts every project with a detailed design strategy, through constraints that will be studied and generated into a designed outcome that fulfills Client's Vision.



OUR PORTFOLIO ...

04

AIR & ACOUSTICS

Our team utilizes CPM practices during execution of the project and are experienced in all types of project controls, fixed price, TOC, TCM dependent on the structure and duration.

05

MAINTENANCE SERVICES

Our full service approach encompasses preventive & corrective maintenance services, across O&G and construction sector.

06

TESTING & COMMISSIONING SERVICES

Foster prides itself in providing Diagnostic testing, condition monitoring & assessment services for various MEP and HVAC equipment.

07

FIT-OUT WORKS

we work closely with Clients & Design team to provide an unparalleled experience through attention to detail & commitment to highest standards of work.

We have a highly qualified team of professionals having experience and expertise in Engineering, Procurement and Construction Management to handle every project with innovative project intelligence approaches to outperform.

“Quality
means
doing it
right when
no one is
looking.”

Henry Ford





01 PROJECT MANAGEMENT

Delivering projects from inception to handover, our team can step in at all stages of the project lifecycle. Client side project management is our core focus.

PROJECT INITIATION STUDIES

- Client Representative
- Communication Management
- Project Strategy Elaboration

DESIGN MANAGEMENT

- Organizing & Managing Design Services
- Initial Permitting Documentation
- Tendering Period Support

CONSTRUCTION MANAGEMENT

- Scope Management
- Time Management
- Cost Management
- Quality Management
- Procurement Management
- Site Meeting & Record Keeping
- Value Engineering
- Reporting
- Document Control
- Health & Safety Management
- Handover Management

02 MATERIAL SUPPLY

We affiliate ourselves with only the best manufacturers who constantly seek proven performance, excellent warranties, and awareness of our industry and its future.

CONSTRUCTION MATERIAL & EQUIPMENT

- Construction Equipment & Power Tools
- Plumbing Systems
 - i- Pumps, Motors, Valves
 - ii- Pipes & Fittings
- Electrical & Instrumentation
 - i- Cable, Cable Trays, Conduits, Fittings
 - ii- Motors, Power Generation, Transmission & Distribution Systems
 - iii- Lighting Systems
- HVAC Systems
 - i- Air Quality & Conditioning Systems
 - ii- Air Distribution Systems
- Fire Protection & Fire Fighting Systems
- Building Security Systems
- IT Hardware & Software
- Civil Materials
 - i- Natural Stone (Marble, Granite, Quartz)
 - ii- Aggregate, Boulder, Soil
 - iii- Coating & Finishing Systems
- Safety Materials & Consumables

OIL & GAS FIELD SUPPLIES

- Electrical & Instrumentation Tools & Materials
- Rotating Equipment i.e. Pumps, Compressors, Generators, etc.
- Bearings & Power Transmission
- Renewable Energy
- Industrial Consumables



02 MATERIAL SUPPLY ...



SHIPYARD MATERIAL & SPARE PARTS

- Metal Materials i.e. Pipe, Tube, Bars, Sheet, Flanges, Angles, etc.
- Coating Materials
- Ship Operation Equipment
- Cargo handling Equipment
- Electronic, Auxiliary, Navigation & Entertainment Systems
- Power Generation Systems



MINING EQUIPMENT & MATERIAL

- Full range of Mining & Transportation Equipment
- Giant Radial Tires
 - 1.OTR Tires
 - 2.Bias Steel Belted Tires
 - 3.Compound



MANUFACTURING INDUSTRY SUPPLIES

- Equipment i.e. Fabrication, Machining, Rotating, etc.
- Raw Materials
 - 1.Metals
 - 2.Chemicals
- Consumables

Our solutions go beyond products and services, we recommend creative ideas using our expertise to improve quality, reduce costs, and save time.

03 DESIGN CONSULTANCY

Our innovative team sets the boundaries for each project with a detailed design strategy that collects all constraints that will be studied and generated into a designed outcome that fulfills each project brief.

PRE DEVELOPMENT PHASE

- Feasibility Study
- Market Research
- Due Diligence
- Data Gathering

CONCEPT DESIGN STAGE

- Data Generation
- The Concept
- Development
 1. Concept Design Report
 2. Contextual
 3. Collaborative

PRELIMINARY DESIGN

- Architectural Drawings
- Structural Drawings
- MEP Drawings
- Landscape Drawings
- Utilities Drawings



03 DESIGN CONSULTANCY

IV

FUNDEMENTAL DESIGN

- General Data
- Fundamental Design Drawings
- Technical Drawings
 1. Structural Drawings
 2. Mechanical Drawings
 3. Electrical Drawings
 4. Roads Drawings
 5. Utility Drawings

V

FINAL DOCUMENTS

- Architectural Documents
- Structural Documents
- Mechanical Documents
 1. Plumbing
 2. HVAC
- Electrical Documents
- Landscape Documents
- Roads Documents
- Utilities Documents
- Specifications
- Bill of Quantity & Method of Measurement
- Tender & Contract Conditions

We believe that each project has a different story, so we aim to realize a Design that makes space for the designed elements to have their dialogue with their environment.

04 AIR & ACOUSTICS

Our international acoustic design team provides services in architectural, building, transport and environmental acoustics. We help clients achieve their aspirations in acoustics by guiding projects from conception and planning through design, construction, testing and commissioning.

Air & Acoustic Engineering

We provides exceptional building Air & Acoustics design, comprehensive environmental noise & vibration monitoring and control, thorough measurements and detailed analysis .

Acoustic Inspection

We offer inspection services for noise breakout in buildings through ducts & walls. Our reports will include recommendations for attenuation requirements & other practical solutions.

Certification

As an acoustic consultant we offer certification services for Residential & Industrial noise, architectural acoustic, residential buildings soundproofing or acoustic tests & Environmental impact noise modelling.



04 AIR & ACOUSTICS ...

IV

Production

We offer a wide range of Air distribution & Acoustic related products, i.e. Attenuators, Acoustic Louvers, Acoustic Doors, Acoustic Wall panels, VAVs, Air Curtains, Air Diffusers, Dampers, Ductwork, etc.

V

Installation Services

Our team of skilled professionals, equipped with cutting-edge technology & industry knowledge, ensures the highest standards of quality & efficiency on every Air & Acoustic project we undertake.

VI

Testing and Commissioning

We offer our services for testing & commissioning of all kind of Acoustic (HVAC & Architectural) and Air (control & distribution) equipment. Our team of skilled specialists make sure the equipment operation is in line with Client's vision.

Our engineering consultants can support your project from conception and planning through design, construction, and testing. We have experience in development, energy, and education industries and can offer our services independently or seamlessly integrated into a multidiscipline team.

05 SUPPLY CHAIN CONSULTANCY

We adopt a holistic approach toward building a high-performance Supply Chain Department & We Support our clients throughout the transformation journey.

PROCUREMENT PROCESS CONSULTING

- Design & Implementation of the Procurement Operational Model
 1. Organization
 2. Process
 3. Governance
 4. Management Systems
 5. Digitization
- Strategic Procurement Plan
- Developing Human Skills
 1. Skills Assessment
 2. Training

SUPPLY CHAIN PROCESS CONSULTING

- Collaborative Planning
- Source to Contract
- Inventory Strategy & Management
- Network Strategy & Optimization
- Transportation & Warehouse Optimization

STRATEGIC PROCUREMENT SUPPORT

- Supply Market Intelligence
- Sourcing Optimization
- Vendor Selection
- Contract Management
- Supplier Performance Management
- Cost & Saving Tracking



06 FACILITY MANAGEMENT

Foster brings comprehensive, best-in-class services to Buildings & Assets Management with highly skill team of professionals, catering to Construction, O&G, Power & Water Sectors.

Facility Maintenance Services

- Building Maintenance
- Plumbing
- Electrical & Lighting
- HVAC & Refrigeration
- Parking & Sidewalks
- Seasonal Landscaping
- Blasting & Painting

FACILITIES SOLUTIONS

- Portable Cabins for Site
- Energy Management
- Smart Building Solutions
- Work Space Consulting
- Site Storage Solutions

We recognize that success is ultimately measured by our customers' trust and confidence, which we earn every day by providing outstanding service and quality manufactured parts.

07 TESTING AND COMMISSIONING

Our T&C Services ensures that your Project results in 'critical systems' resilience, maximum energy efficiency, extended systems life and reduced operational and maintenance costs.

TESTING & COMMISSIONING FOR NEW FACILITIES

- Design Reviews
- Factory Testing
- Verifying Quality of Installation
- Startup & Commissioning
- Integrated System Testing

INTEGRATED SYSTEM TESTING

- Electrical Power Distribution
- HVAC
- BMS
- Fire Protection & Fire Fighting

RETRO COMMISSIONING FOR EXISTING FACILITIES

- Verification of Installation
- Evaluation of Performance Efficiency
- Verification of O&M Process
- Energy Audits

**“It’s about
observing a
situation—a
process,
object or
place—and
believing it
can be
better.”**

David Rockwell



OUR PROJECTS

Our completed projects include Subcontracting, Infrastructure, Fit-out works and Procurement & Logistics services.

Deniz Mall

Designed like an eight-petalled flower but five stories high and made of steel and glass, Deniz Mall is one of the marquee structure of Baku.



Crescent Development Project

Located on Baku's waterfront, Crescent Development is a prestigious mixed-use complex in the heart of Azerbaijan's capital city, comprising a residential tower, a commercial tower with retail facilities and a seven-star hotel located off-shore on a man-made island in the Caspian Sea.



Azersu Tower

Azersu's new prestigious headquarters, shaped like a water drop to reflect the company's main business, designed by South Korean architecture firm Heerim is one of the landmark buildings for the Baku city.





Convention Center

Baku Convention Center is a multifunction complex located close to the City centre of Baku. It is the largest congress center in the Caucasus.



Ganja Mall

Designed as a visual continuity of the red brick covered city, the building has also a brick use on the facade on its contemporary and dynamic form as part of the urban context.



Bravo Lokbatan Logistics Center

the total area of warehouse is 17 000 m² with storage capacity of 34,512 pallets. The height of storage racks is 6 m. The height of this shelving is 10 m with capacity — 23,670 picking locations.



Sharg Bazari

This building has been added to the list of immovable historical and cultural heritage of local significance for its different architecture.

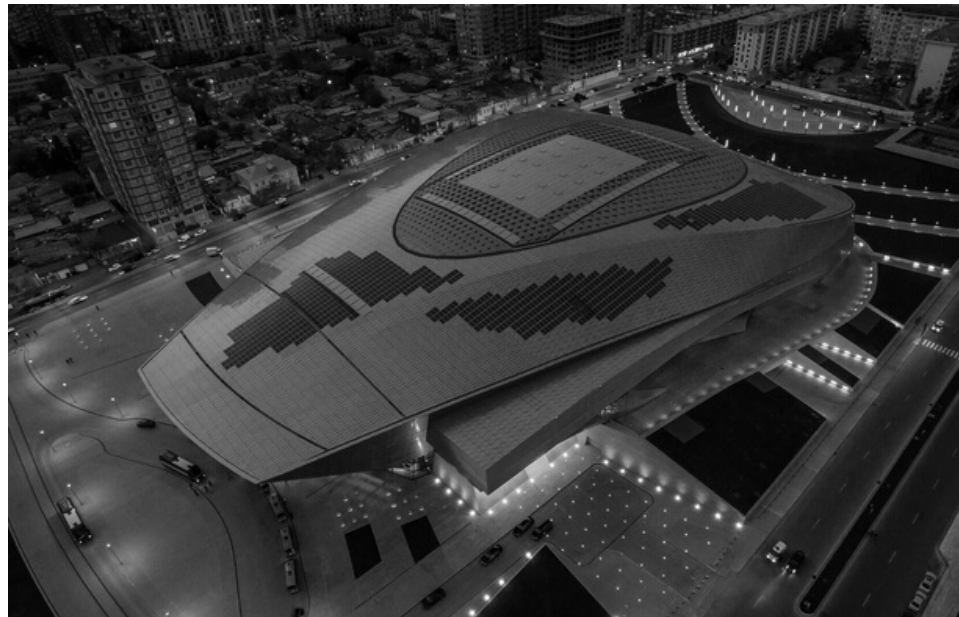
OUR PROJECTS



References

Some of our references highlighted here, either have been completed by our involvement or cooperation with our partners.

- AzerSu Tower, Baku, Azerbaijan
- Convention Center, Baku, Azerbaijan
- Ganja Mall Ganja Azerbaijan
- Bravo Supermarket Ahmadli, Baku, Azerbaijan
- Caspian Water Front, Baku, Azerbaijan
- Bravo Logistics Center, Lokbatan, Azerbaijan
- Bravo Supermarket Koroglu, Baku, Azerbaijan
- Irrigation pipeline Project, Tovuz , Azerbaijan
- Springs and Wellness Resort, Lankaran, Azerbaijan
- Crescent Development Project, Baku, Azerbaijan
- Sharq Bazari Mall, Baku, Azerbaijan
- Dreamland Spa and Fitness center, Baku, Azerbaijan
- Alat Free Economic Zone, Azerbaijan



Our Clients

We have the pleasure of working with few of the most prestigious clients in Azerbaijan.

- Azersu
- Pasha Holding
- Gilan Holding
- PMD Projects
- Northwest Construction
- Caspian Marine Services
- Azersun
- Ilk Construction
- AS Group
- Agro Dairy

LET'S WORK TOGETHER

We are committed to building a sustainable future by fostering a collaborative spirit that creates exceptional experiences, balanced relationships, and community built environment.

We perform with a passion for excellence, while doing things the right way. Thanks for your interest in our company, please get in touch with us



English Yard,
Nerimanov Rayonu
Baku, Azerbaijan.

www.fosterapc.com
info@fosterapc.com
+994 51 584 31 40